

APPOINTMENT OF A PANEL OF SERVICE PROVIDERS FOR THE SUPPLY AND DELIVERY OF PROMOTIONAL AND EDUCATIONAL MATERIAL TO THE RTMC FOR A PERIOD OF THREE (3) YEARS

RTMC BID NO: 17/2020/21

SECTION: 1

CONDITIONS AND UNDERTAKINGS BY BIDDER IN RESPECT OF THIS BID

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1. **Proprietary Information**

Road Traffic Management Corporation (RTMC) considers this bid and all related information, either written or verbal, which is provided to the bidder to be proprietary to RTMC. It shall be kept confidential by the bidder and its officers, employees, agents and representatives. The bidder shall not disclose, publish or advertise this specification or related information to any third party without the prior written consent of RTMC.

2. Enquiries

2.1 All communication and attempts to solicit information of any kind relative to this bid should be channelled to the email below, however the cut-off date will be **13 January 2021**

| Name | RTMC |
|---------------|---------------------|
| Email Address | Bidadmin@rtmc.co.za |

- 2.2 All the documentation submitted in response to this bid must be in English.
- 2.3 The RTMC may respond to any enquiry in its sole discretion and the bidder acknowledges that it will have no claim against the RTMC on the basis that its bid was disadvantaged by lack of information or inability to resolve ambiguities.
- 3. Validity Period

Responses to this bid received from bidders will be valid for a period of **120 days** counted from the closing date of the bid.

4. Supplier Performance Management

- 4.1 Supplier Performance Management is viewed by the RTMC as critical component in ensuring value for money acquisition and good supplier relations between the RTMC and all its suppliers.
- 4.2 The successful bidder shall upon receipt of written notification of an award be required to conclude a Service Level Agreement (SLA) with the RTMC, which will form an integral part of the agreement. The SLA will serve as a tool to measure, monitor and assess the supplier 's performance level and ensure effective delivery of service, quality and value-add to RTMC business.

5. Instructions on submission of Bids

- 5.1 Bids should be submitted as follows:
- 5.1.1 Technical envelopes
 - Five (5) copies for technical responses/functional evaluation (1 Original and 4 copy)
 - PDF soft copy in a flash drive /memory stick of the technical responses/functional (to be enclosed in the envelope which contains the original document)
- 5.1.2 Financial envelopes Not Applicable
- 5.2 All envelopes to be sealed and endorsed, **RTMC BID 17/2020/21:** Appointment of a panel of service providers for the supply and delivery of promotional and educational material to the RTMC for a period of three (3) years.
- 5.3 The sealed envelope must be placed in the bid box at the Main Reception area of the RTMC Eco Origin Office Park, Block F, 349 Witch-Hazel Street, Highveld, Centurion Ext 79, 0157 by no later than 11:00 am on 20 January 2021
- 5.4 **Compulsory Briefing session:** compulsory briefing session will be held on **04 December 2020** starting from 09:00 am

Due to Covid-19 regulations, the compulsory briefing session will be held through different sessions in order to comply with regulations of social distancing. The session will be held as follows:

| SESSIONS | MAXIMUM | NUMBER | OF | TIME SLOT |
|-----------|--------------|--------|----|-------------|
| | ATTENDEES | | | |
| Session 1 | 35 Attendees | | | 09h00-11h00 |
| Session 2 | 35 Attendees | | | 11h30-13h30 |
| Session 3 | 35 Attendees | | | 14h00-16h00 |

Bidders are required to register for a session by submitting necessary information to <u>bidadmin@rtmc.co.za</u> by not later than **02 December 2020**. In case a session is oversubscribed, the RTMC reserves the right to reallocate potential bidders to different session at its own discretion. The following information is required to register for a briefing session:

- Company Name
- CSD Registration Number

• Name and Surname of the Representative

NB: Bidder/s who fail to comply with the above registration requirement will not be allowed in the briefing session.

- 5.5 The bidder's company name, closing date and the return address must also be endorsed on the envelope.
- 5.6 All bids submitted must be signed by a person or persons duly authorised thereto.
- 5.7 If a courier service company is being used for delivery of the bid document, the bid description must be endorsed on the delivery note/courier packaging to ensure that documents are delivered into the bid box. The RTMC will not be held responsible for any delays where documents are not placed in the bid box before closing time.
- 5.8 Bid received by email, facsimile or similar medium will not be considered.
- 5.9 Where a bid document is not placed in the bid box at the time of the bid closing, such a bid document will be regarded as a late bid. Late bids will not be considered.
- 5.10 Amended bids may be sent in an envelope marked "**Amendment to Bid**" and should be placed in the bid box before the closing time.
- 5.11 Bidders should check the numbers of the pages to satisfy themselves that none are missing or duplicated. No liability will be accepted by RTMC in regard to anything arising from the fact that pages are missing or duplicated.

6. Undertakings by the Bidder

- 6.1 The bidder accepts that all costs incurred in preparation, presentation and any demonstration in relation to this bid shall be for the account of the bidder.
- 6.2 The bidder hereby offers to render all or any of the services described in the attached documents to the RTMC on the terms and conditions and in accordance with the specifications stipulated in this bid documents (and which shall be taken as part of, and incorporated into, this proposal at the prices inserted therein).
- 6.3 The bidder shall prepare for a possible presentation should RTMC require such and the bidder shall be notified thereof no later than 4 (four) days before the actual presentation date. Such presentation may include demonstration of products or services as called for by the RTMC in relation to this bid.

- 6.4 The successful bidder hereby accepts full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under this agreement as the principal(s) liable for the due fulfilment of this contract.
- 6.5 The bidder furthermore confirm that he/she has satisfied himself/herself as to the correctness and validity of his/her bid response that the price(s) and rate(s) quoted cover all the work/item(s) specified in the bid response documents and that the price(s) and rate(s) cover all his/her obligations under a resulting contract and that he/she accept that any mistakes regarding price(s) and calculations will be at his/her risk

7. RTMC's Rights

- 7.1 The RTMC reserves the right not to accept the lowest bid or any bid in part or in whole. RTMC normally awards the contract to the bidder who proves to be fully capable of handling the contract and whose bid is technically acceptable and/or financially advantageous to the RTMC.
- 7.2 The RTMC also reserves the right to award this bid as a whole or in part without furnishing reasons.
- 7.3 The RTMC reserves the right to conduct a site visit at the premises of the offices or at any client sites if so required.
- 7.4 The RTMC reserves a right to amend any bid conditions, validity period, specifications, or extend the closing date of bid prior to the initially stated closing date. Bidders will be advised in writing of such amendments in good time.
- 7.5 The RTMC reserves the right to request all relevant information, agreements and other documents to verify information supplied in the bid response. The bidder hereby gives consent to the RTMC to conduct background checks on the bidding entity and any of its directors/trustees/shareholders/members.

8. Supplier Development and Promotion of Emerging Black Owned Service Provider

- 8.1 The RTMC promotes enterprise development in this regard, successful bidders are encouraged to mentor SMME's and/or Youth owned businesses. The implications of such arrangement will be subject to negotiations between the RTMC and the successful bidder.
- 8.2 It is also the objective of the RTMC to promote transformation of the South African economy and as such, bidders are encouraged to partner with a black owned entity (being 50%+1 black owned and controlled). Such partnership may include the formation of a Joint Venture and/ or subcontracting agreement etc., where a portion of the work under this bid would be undertaken by black owned entities.

9. SPECIAL INSTRUCTIONS TO BIDDERS

- 9.1 Bidders shall provide full and accurate answers to the questions posed in this document.
- 9.2 Bidders **must** substantiate their response to all questions, including full details on how their proposal/solution will address specific functional/technical requirements. All documents as indicated must be supplied as part of the bid response.
- 9.3 RTMC reserves the right to determine the number of service providers to be allocated in each category and their utilization thereof.
- 9.4 The RTMC reserves the right to sign a Service Level Agreement (SLA) with the service provider to supplement services in an agreement in this regard.
- 9.5 The RTMC will not be held responsible for any costs incurred in the preparation and submission of bid documents
- 9.6 RTMC reserves the right to determine the number of suppliers who will be appointed per category(Category A: Businesses owned by African youth, women and Historically Disadvantaged Individuals and category B: Businesses owned by people with disabilities
- 9.7 Flat rate will be negotiated once the panel is in place wherever practical.
- 9.8 RTMC reserves the right to introduce items that are not listed on the scope of work on a need basis.

Table A Bidders are required to give an indication of the category they belong to by putting "YES" in an appropriate column

| Category | Description | Bidders to give an indication of the appropriate category they belong to, by indicating yes next the relevant category |
|----------|---|--|
| A | Business owned by African youth, women and historically disadvantaged | |

| | individuals |] |
|---|---------------------|---|
| В | Businesses | |
| | Owned by people | |
| | with disabilities | |
| | (Medical | |
| | report/Certificate) | |
| | to be attached | |
| | | |

SECTION: 2

SPECIFICATION DETAILS AND FUNCTIONALITY REQUIREMENTS

SECTION 2: TECHNICAL REQUIREMENTS/ SPECIFICATION

1. PURPOSE

The purpose of this bid is to appoint a panel of service providers for the supply and delivery of promotional and educational material to the RTMC for a period of three (3) years.

2. BACKGROUND

- 2.1 The Road Traffic Management Corporation is an entity of the National Department of Transport established in terms of Section 3 of the Road Traffic Management Corporation Act, No. 20 of 1999.
- 2.2 The Corporation is tasked with overseeing road safety in South Africa in collaboration with all spheres of Government and other relevant stakeholders.
- 2.3 The identity of the Corporation must be well documented to the public, as the RTMC is a national entity. The identity of the Corporation is communicated through the Corporation's vision, mission, values and corporate identity.
- 2.4 Through the Corporate identity manual, the Corporation reveals the norms and guidelines of the brand. The logo of the Corporation is used as a form of identity and the corporate colours of the Corporation that must be applied on various branded materials support it.
- 2.5 In embarking on the procurement process, there is a need for the Corporation to procure branding, promotional items, corporate brand items, branding related services from reputable and competent service providers who are in a position to provide good, durable and quality products while being price sensitive.
- 2.6 Branding, Corporate gifts and promotional materials play a pivotal role in brand and relationship building in communities the RTMC operates in.
- 2.7 Furthermore, promotional materials allow communities to build a relationship and association with the brand through personal interaction with employees and brand recall. The positive brand touch points are critical in building a sustainable relationship between the RTMC brand and all its stakeholders and communities.

3. DETAILED SPECIFICATION AND SCOPE OF WORK

- 3.1 The Corporation seeks to procure branding and branded promotional and educational items to assist in marketing the organisation and its service offerings.
- 3.2 The bidders must be able to supply/provide medium-range and high-end durable highquality branding and branded promotional material. Branding material sizes, shapes, applications, format, and purpose will be different depending on the type of branding appropriate for a certain product that is sourced at the time.
- 3.3 The bidders must be able to provide contemporary branded promotional materials.
- 3.4 The bidders must have expertise and experience in branding of movable and immovable structures or items etc.
- 3.5 The bidders must have expertise in installing indoor and outdoor branding.
- 3.6 The bidders must have a clear understanding of the RTMC service offering, stakeholders (internal and external) in order to ascertain relevant branding and promotional materials
- 3.7 Demonstrate that they have a variety in terms of product-mix, and a wide range of products for the purpose of providing options.
- 3.8 Comply with a quick turnaround time for presentation of samples of not more than seven(7) calendar days after receiving a firm brief from the RTMC.
- 3.9 Comply with a quick turnaround time of not more than seven (7) calendar days for delivery after receiving a final sign off proofs and samples from the RTMC.
- 3.10 Indicate if their branding and printing capacity is in-house and/or outsourced.
- 3.11 Outline approval processes with their clients.
- 4. The key focus will be on corporate branding, promotional, CSR items and educational material as follows:
- 4.1 **Promotional material:** material that can be utilised to promote the corporation to members of the public ranging from promotional gifts, branded clothing and promotional gear, equipment, badges, stationery, but not limited to these items.

- Target Audience: the promotional material will be distributed to members of the communities with various target audiences that vary from scholars, youth, motorists, media, commuters, and industry players.
- Targeted Events: Exhibitions, Launches, Imbizo's, Community Outreach programmes, Corporate Social Responsibility (CSR) programmes, Conference, Summits and School and Institutes of Higher learning etc.
- 4.2 **Corporate Branding:** Indoor and outdoor branding that can be used to promote the RTMC and its service offerings at events such as conferences, exhibitions, launches, ceremonies, road safety activations etc. materials that can be used includes, media banners, pull up banners, digital banners, gazebos, telescopic, teardrops banners and snapper frames amongst others, but not limited these items.
- 4.3 **Educational material:** items and material that is used to inform, educate, market and enhance road safety such as but not limited to these: mobile Junior Traffic Centres, breathalysers, K53 Learner Licence books, etc.
- 4.4 **Corporate Social Responsibility Items:** items that are procured in support of the CSR projects that are rolled out by the RTMC and the provincial and national Department. These may include but not limited to these items: schoolbooks, uniform, road safety school bags, mobile libraries, relief hampers, blankets, feminine, dignity packs and environmental sustainability bins and items.
- 4.5 **Building branding:** material that is used for brand identification of all RTMC buildings and washrooms such as light boxes (day and night), steel cut out logos, signages, stickers, snapper frames supply and installation amongst others
- 4.6 Additional Items: it is to be expected that some items that will be required from time may not be reflected in the current provided list due to innovations in the industry space with introduction of new products. As such, a list of these promotional items shall be provided when the need arises in support of the RTMC programmes and related services.
- 4.7 The service provider will be expected to provide identical or similar items to those in the provided item list and not limited to such.

5. SCOPE OF WORK

- 5.1 Medium range and high end branded promotional, educational material, goods and products that will be utilised for various projects undertaken by the Corporation together with its stakeholders, which include, but not limited to the following:
 - Road Safety Education programmes
 - Law Enforcement Operations
 - Training Programmes
 - Launches and Imbizo's
 - Corporate Events, Summits and Conferences
 - Indoor and outdoor exhibitions
 - Experiential Marketing Activations
 - Corporate Social Responsibility programmes
 - Provincial and Ministerial Events
 - Internal and Staff events
 - 5.2 Projects undertaken by the Corporation occur throughout the financial year, with standout events/programmes being the Easter, October Transport Month, Festive Season period, Ministerial and provincial events amongst others. Bidders will be expected to provide material as and when required.
 - 5.3 The bidder will be notified in advance of the services required by the Corporation on a bimonthly or quarterly basis or as and when there is a demand. Urgent projects may also arise, and the bidder will be required to cater for such instances.
 - 5.4 The Corporation shall provide the bidder specification for all services required by the Corporation.
 - 5.5 The Corporation may supply the Corporation artwork and/or the bidder may provide creative artwork that is proposed for a sourced product.
 - 5.6 The service provider shall be required to provide a soft copy of the proof layout (artwork) and physical sample of the sourced product.
 - 5.7 The service provider shall not reproduce artwork provided by the RTMC without prior approval or notification provided to the RTMC, and to avoid wrong execution of briefs, approval and final sign off should be sought from the RTMC Marketing and Communication Unit prior to production, sourcing of items and delivery.

- 5.8 The Corporation will not accept any material with incorrect corporate identity (CI) execution if it had not been signed off and approved by the RTMC Marketing and Communication prior to sourcing and production of such material. The service provider shall be held liable for the financial implications thereof if no approval and sign off was sought for an incorrect execution and application of Corporate Identity.
- 5.9 The service providers shall be held liable for the financial implications thereof if no approval and sign off was sought for an incorrect execution and application of Corporate Identity.
- 5.10 Service providers shall be required to provide a catalogue of their product and services.

SECTION: 3 EVALUATION CRITERIA

1. EVALUATION CRITERIA

The bid will be evaluated in the following stages:

(a) Stage 1 - Standard Compliance Requirements

Bidders are expected to submit and comply with all the required Standard Compliance Requirements. Failure to comply with these requirements; bidders will be disqualified from evaluation. Below are Standard Mandatory requirements

- Bidders are required to submit 5 copies [One (1) Original plus (4) Copy] and PDF soft copy in a flash drive/memory stick.
- All standard bidding documents must be duly completed and signed by authorised official. In case of a JV, Consortium or similar relationship/arrangements; bidders must submit standard bidding documents for entities in an arranged business relationship and accompanied by an agreement.
- Bidders must be registered with National Treasury Centralised Supplier Database.
- Compulsory briefing session certificate.

(b) Stage 2 – <u>Mandatory Requirements</u>

Bidders who fail to meet the mandatory requirements will be disqualified from further evaluation.

(c) Stage 3 – <u>Functionality Evaluation</u>

This bid will have two separate evaluation criteria, namely: -

Category A - Businesses owned by African youth, women and Historically Disadvantaged Individuals (HDI)

AND

Category B - Businesses owned by people with disabilities

This process comprises of written responses/ proposals which consists of 80 points.

Bidders will be required to score a minimum of **60 points for Category A** and **40 points for Category B** in order to qualify for stage 4.

(d) Stage 4 – <u>Price and Preference Points Evaluation</u> Bidders will be evaluated on an 80/20 Preference Point System (i.e. 80 points on Price and 20 points on B-BBEE).

NB: Stage 4 will be applied once the panel has been approved.

STAGE 1 – STANDARD COMPLIANCE REQUIREMENT

| Comply |
|------------|
| (Yes / No) |
| |
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| |
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| |
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| |

1.1 STAGE 2 – MANDATORY REQUIREMENTS

| MANDATORY REQUIREMENT (1) | Comply (Yes / No) |
|--|----------------------|
| Exempted Micro Enterprise (EME) and Qualifying Small Enterprises (QSE) | |
| CATEGORY | |
| Bidders to ensure validity of their certificates or affidavit as prescribed in the B- | |
| BBEE Practice Guide 01 of 2018 in determining the validity of B-BBEE | |
| verification certificate, B-BBEE certificate and Sworn Affidavit and the following | |
| links can be visited in order to access the guide. | |
| https://legal-dictionary.thefreedictionary.com/Affadavit http://www.thedti.gov.za/economic_empowerment/bee_codes.jsp. https://www.bbbeecommission.co.za/ | |
| Only bidders that are within EME category which are at least 51% black people | |
| owned as defined on regulation 4 of PPPFA regulations of 2017 will be | |
| considered or may respond to this bid | |
| Compliance requirement: | |
| (i) SANAS accredited BBBEE certificate | |
| OR | |
| (ii) Fully completed affidavit by Commissioner of Oaths | |
| NB: Bidders are required to provide information relating to their latest financial | |
| statements or management of accounts or 12 months business bank statement on their fully completed affidavit (i.e. 2019/2020) | |
| OR | |
| (iii) DTI BEE Certificate | |
| NB: Bidders are required to provide information relating to their latest financial | |
| statements, management of accounts or business bank statement (i.e. | |
| 2019/2020) | |
| NB: Any certificates and/or affidavit submitted must fully comply with the | |
| requirements stated in the B-BBEE practice guide 01 of 2018 in order to be | |
| considered | |
| | |

NOTE: A BIDDER WHO FAILS TO MEET THE ABOVE MANDATORY REQUIREMENTS WILL BE DISQUALIFIED FROM FURTHER EVALUATION

1.2 STAGE THREE – FUNCTIONALITY CRITERIA

CATEGORY A - Businesses owned by African youth, women and Historically Disadvantaged Individuals (HDI)

Functionality shall be evaluated based on the following parameters:

| Requirements | Score |
|--|-------|
| A. Financial Capacity | 20 |
| Bidders must demonstrate financial capacity to provide or deliver items/commodities | |
| as reflected in the scope of work. The purpose of this requirement is to assess | |
| financial capability to deliver items/commodities as reflected in the scope of work. | |
| Bidders must provide the following as proof of financial capacity: | |
| • A bank statement not older than three months showing availability of funds not less than R100 000. | |
| OR | |
| Letter of commitment from a reputable financial service provider or any third- | |
| party indicating commitment to fund the bidder in relation to this bid should they | |
| be successful. The letter should be accompanied with a bank statement not older | |
| than three months showing availability of funds not less than R100 000. | |
| B. References of Similar Work Done | 30 |
| The bidder must provide references of similar work done with specific reference to | |
| the terms of reference on scope of work (supply and delivery of items/commodities as | |
| reflected in the scope of work) | |
| Responses will be evaluated on the following parameters | |
| • 1 - 2 references = 10 | |
| • 3 - 4 references = 20 | |
| • 5 references or more = 30 | |
| Compliance requirement | |
| Bidders are required to complete the attached template in order to reflect similar work | |
| done. The following details must be fully completed as provided on the attached | |

| template. | |
|---|----|
| Name of the institution/entity where similar service was rendered successfully | |
| Address of the institution/entity where similar items/commodities were delivered | |
| Duration/Period, | |
| • Value of the contract/order, | |
| Contactable References. | |
| NB: Bidders are required to fully complete the template and ensure that | |
| information provided is accurate and correct. Failure to comply or any | |
| misrepresentation will result in disqualification of the bid. | |
| C. Bidder's capability to source, supply and deliver items/commodities as | 10 |
| reflected in the scope of work | |
| In order to ensure prompt delivery once a request or an order has been issued, the | |
| bidder must provide proof/letter from reputable suppliers confirming that they will | |
| supply commodities as per scope of work in the event that they are awarded the | |
| contract. | |
| Compliance requirement | |
| The bidder must provide proof (letter) from reputable suppliers confirming that they | |
| will supply items/commodities as reflected in the scope of work should the bidder be | |
| awarded the contract. | |
| NB:A letter should be on an official company letterhead of the main supplier/source, duly signed and dated confirming the intention to supply the bidder. Reviewed/correct | |
| D. Logistics support | 20 |
| D.1 Bidder/s must provide a write up outlining their business logistical approach in | |
| ensuring that the RTMC receives the right quality items/commodities as reflected in | |
| the scope of work at the right time. The response should cover the following elemnets: = 20 points | |
| Order manangement : give a detailed discription on activities involved in dealing with the following by indicating the what, how, when and by whom on each variable listed below; | |

| ➤ Despat times | sses after accepting an RFQ e.g samples etc. (5 Points) ch and delivery to various delivery points – turnaround (5 points) ng – critical activities in ensuring that the payment is | |
|---|---|--|
| proce | ssed expeditiously. (5 Points) | |
| | | |
| mpliance requireme | nt | |
| | | |
| detailed project propos | al to be submitted in response to the above | |
| | | |
| | | |
| e proposal will be eval | luated using the below matrix | |
| | - | |
| e proposal will be eval | luated using the below matrix DESCRIPTION | |
| | - | |
| VALUE 5- Excellent | DESCRIPTION Meets and exceeds the functionality requirements | |
| VALUE | DESCRIPTION | |
| VALUE 5- Excellent 4- Very Good | DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements | |
| VALUE 5- Excellent | DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements Satisfactory and should be adequate for stated | |
| VALUE 5- Excellent 4- Very Good | DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements | |
| VALUE 5- Excellent 4- Very Good | DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements Satisfactory and should be adequate for stated | |
| VALUE 5- Excellent 4- Very Good 3- Good 2- Average | DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements Satisfactory and should be adequate for stated element Compliance to the requirements | |
| VALUE 5- Excellent 4- Very Good 3- Good | DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements Satisfactory and should be adequate for stated element | |
| VALUE 5- Excellent 4- Very Good 3- Good 2- Average 1–Poor | DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements Satisfactory and should be adequate for stated element Compliance to the requirements Poor response | |
| VALUE 5- Excellent 4- Very Good 3- Good 2- Average | DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements Satisfactory and should be adequate for stated element Compliance to the requirements | |

NOTE: THE MINIMUM QUALIFYING SCORE FOR OVERALL FUNCTIONAL EVALUATION IS 60 POINTS. ALL BIDDERS THAT FAIL TO ACHIEVE THE MINIMUM QUALIFYING SCORE ON FUCTIONALITY SHALL NOT BE CONSIDERED FOR FURTHER EVALUATION.

- **CATEGORY B Businesses owned by people with disabilities** (Only bidders who provide the Medical certificate/report confirming disability from a medical practitioner registered with the appropriate medical council will be considered for this category).
- NB: In case of a JV, Consortium or similar relationship /arrangements the entity owned by people with disability must at least have 60% equity

Functionality shall be evaluated based on the following parameters:

| Requirements | Score |
|--|-------|
| A. Financial Capacity | 30 |
| Bidders must demonstrate financial capacity to provide or deliver items/commodities | |
| as reflected in the scope of work. The purpose of this requirement is to assess | |
| financial capability to deliver items/commodities as reflected in the scope of work. | |
| Bidders must provide the following as proof of financial capacity: | |
| • A bank statement not older than three months showing availability of funds not | |
| less than R100 000. | |
| OR | |
| Letter of commitment from a reputable financial service provider or any third- | |
| party indicating commitment to fund the bidder in relation to this bid should they | |
| be successful. The letter should be accompanied with a bank statement not older | |
| than three months showing availability of funds not less than R100 000. | |
| B. References of Similar Work Done | 30 |
| The bidder must provide references of similar work done with specific reference to | |
| the terms of reference on scope of work (supply and delivery of items/commodities as | |
| reflected in the scope of work) | |
| Responses will be evaluated on the following parameters | |
| • 1 - 2 references = 10 | |
| • 3 - 4 references = 20 | |

| • 5 references or more = 30 | |
|--|----|
| Compliance requirement | |
| Bidders are required to complete the attached template in order to reflect similar work | |
| done. The following details must be fully completed as provided on the attached | |
| template. | |
| Name of the institution/entity where similar service was rendered successfully | |
| Address of the institution/entity where similar items/commodities were delivered | |
| Duration/Period, | |
| Value of the contract/order. | |
| | |
| Contactable References. | |
| NB: Bidders are required to fully complete the template and ensure that | |
| information provided is accurate and correct. Failure to comply or any | |
| misrepresentation will result in disqualification of the bid. | |
| C. Bidder's capability to source, supply and deliver items/commodities as reflected in the scope of work | 10 |
| In order to ensure prompt delivery once a request or an order has been issued, the | |
| bidder must provide proof/letter from reputable suppliers confirming that they will | |
| supply commodities as per scope of work in the event that they are awarded the | |
| contract. | |
| Compliance requirement | |
| The bidder must provide proof (letter) from reputable suppliers confirming that they | |
| will supply items/commodities as reflected in the scope of work should the bidder be | |
| awarded the contract. | |
| NB:A letter should be on an official company letterhead of the main | |
| supplier/source,duly signed and dated confirming the intention to supply the | |
| bidder. | |
| | |
| D. Logistics support | 20 |
| D.1 Bidder/s must provide a write up outlining their business logistical approach in | |
| ensuring that the RTMC receives the right quality items/commodities as reflected in | |
| the scope of work at the right time. The response should cover the following | |
| elemnets: = 20 points | |
| | |

| each variable liste | st For Quotation(RFQ) from RTMC (5 points) | |
|--|---|--|
| | | |
| Proces | ses after accepting an RFQ e.g samples etc. (5 Points) | |
| | ch and delivery to various delivery points – turnaround (5 points) | |
| | g – critical activities in ensuring that the payment is ssed expeditiously. (5 Points) | |
| | | |
| mpliance requiremer | nt | |
| | nt al to be submitted in response to the above | |
| letailed project propos | | |
| letailed project propos | al to be submitted in response to the above | |
| letailed project propos e proposal will be eval | al to be submitted in response to the above uated using the below matrix | |
| letailed project propos e proposal will be eval VALUE | al to be submitted in response to the above uated using the below matrix DESCRIPTION | |
| letailed project propos e proposal will be eval VALUE 5- Excellent | al to be submitted in response to the above uated using the below matrix DESCRIPTION Meets and exceeds the functionality requirements | |
| letailed project propos e proposal will be evale VALUE 5- Excellent 4- Very Good | al to be submitted in response to the above uated using the below matrix DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements | |
| letailed project propos e proposal will be evale VALUE 5- Excellent 4- Very Good | al to be submitted in response to the above uated using the below matrix DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements Satisfactory and should be adequate for stated | |
| e proposal will be evalue VALUE 5- Excellent 4- Very Good 3- Good | al to be submitted in response to the above uated using the below matrix DESCRIPTION Meets and exceeds the functionality requirements Above average compliance to the requirements Satisfactory and should be adequate for stated element | |

NOTE: THE MINIMUM QUALIFYING SCORE FOR OVERALL FUNCTIONAL EVALUATION IS 50 POINTS. ALL BIDDERS THAT FAIL TO ACHIEVE THE MINIMUM QUALIFYING SCORE ON FUCTIONALITY SHALL NOT BE CONSIDERED FOR FURTHER EVALUATION.

10.3 STAGE FOUR – PRICE AND PREFERENCE POINTS EVALUATION

NB: Stage 4 will be applied once the panel has been approved.

NB: Where practical RTMC will standardise prices.

| CRITERIA | MAXIMUM POINTS |
|---------------|----------------|
| Price | 80 |
| B-BBEE Rating | 20 |
| Grand Total | 100 |

SECTION: 3 ANNEXURE AND STANDARD BIDDING DOCUMENTS BIDDERS MUST ATTACH AND SIGN ALL ATTCAHED SBD FORMS

BIDDING DOCUMENTS: GENERAL INFORMATION

- 1. The bidding forms are drawn up so that certain essential information is to be furnished in a specific manner. Any additional shall be furnished in the enclosed questionnaire(s) or in a separate annexure.
- 2. The bidding forms should not be retyped or redrafted, but photocopies may be prepared and used. Additional offers may be made for any item, but only on a photocopy of the page in question. Additional offers made in any other manner may be disregarded.
- **3.** Bidding forms not filled in using a computer and printer shall be completed in black ink.
- 4. Bidders shall check the numbers of the pages and satisfy themselves that none are missing or duplicated. No liability shall be accepted regarding claims arising from the fact that pages are missing or duplicated.
- 5. The forms in respect of Preference Points Claim, if attached, shall be completed and submitted with the completed Bid.
- **6.** Firm bid prices and delivery periods are preferred. Consequently, bidders shall clearly state whether prices and delivery periods will remain firm for the duration of the contract or not.
- 7. If non-firm prices are submitted, this fact should be clearly stated in the bidding documents.
- 8. Where items are specified in detail, the specifications from an integral part of the bidding document and bidders shall indicate in the space provided whether the items offered are to specification or not.
- **9.** In respect of the paragraphs where the items offered are strictly to specification, bidders shall insert the words "as specified".

- **10.** In cases where the items are not to specification, the deviations from the specifications shall be indicated.
- **11.** The bid prices shall be given in the units shown.
- **12.** All prices shall be quoted in South African currency.